

Sky (Jiacheng) Liu

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PROFESSIONAL SUMMARY

Financial analyst with expertise in real estate valuation, market analysis, and financial modeling. Experienced in analyzing development projects, conducting stakeholder research, and delivering data-driven recommendations. Skilled in managing multiple projects simultaneously while meeting strict deadlines and producing high-quality deliverables.

EDUCATION

UCLA Anderson School of Management
Master of Financial Engineering

Los Angeles, CA
Dec 2023

- *Relevant Courses:* Data Analysis, Financial Analysis, Financial Modeling, Financial Planning

University of California, Irvine
B.S. Business Information Management

Irvine, CA
Aug 2022

- *Relevant Courses:* Financial Accounting, Managerial Accounting, Operation Management, Strategy

SKILLS & CERTIFICATIONS

- *Analysis Tools:* Advanced Excel (financial modeling, data analysis, pro forma creation), Python, SQL,
- *Certifications:* California Real Estate Salesperson License, Securities Industry Essentials, Bloomberg Market Concept

EXPERIENCE

Zachary Fund
Capital Market and Advisory Analyst

Lake Forest, CA
Dec 2023 – Present

- Conduct comprehensive pro forma financial analysis and cash flow projections for 10+ prospective enterprise companies, providing detailed valuations using multiple methods
- Prepare detailed market analysis reports using Pitchbook trends and SEC Edgar filings to deliver fundamental business insights to management
- Manage multiple client relationships simultaneously while meeting strict deadlines for deliverables
- Lead client discussions on financial market conditions and service models, resulting in preliminary service agreements with three companies across different markets

ATIF Holdings Ltd.
Capital Market and Advisory Analyst Intern

Lake Forest, CA
Jun 2023 – Dec 2023

- Constructed confidential information memorandum and spearheaded business development presentation securing \$5 million strategic partnership investment for eco-friendly consumer products company.
- Authored three comprehensive equity research reports on international logistics company and presented data-driven investment recommendations to portfolio managers, forging a valuable new strategic partnership.
- Directed four-person team in customer and investor engagement initiative involving online advertisements, in-person meetings, and follow-up visits, which yielded over 20 initial partnership agreements.

Shanxi Foundation Capital Group
Asset Management Associate

Taiyuan, Shanxi
Feb 2022 – Jun 2022

- Evaluated financial performance of commercial real estate projects through rigorous analysis, informing management's asset disposition decisions
- Conducted market research by surveying 100+ customers and benchmarking against competitors to assess potential capital improvement projects
- Created comprehensive financial models for renovation projects including cost-benefit analysis, ROI projections, and cash flow forecasts
- Prepared and presented clear, concise reports to management that resulted in data-driven project approvals